

## Customer-Facing Engineering / Commercial

### Bachelor's in Chemical, Mechanical, Electrical or Industrial Engineering

#### Popular rotations may include:

- **Application Sales:** Our Application Sales Engineers design, engineer and install solutions to meet a variety of customer needs. The Application Sales team has Program Managers and Applications Sales Engineers who are responsible for selling value added technology-based gas applications in collaboration with the Account Managers.
- **Application Development:** Responsible for the research, development, and commercialization of Product Service Offerings related to gases manufactured and sold by Messer Americas. The function is divided into three Market Segments: Food and Beverage; Chemicals, Environmental, and Energy; and Metals, Glass, and Industrial Markets.
- **Project Execution:** This team is responsible for delivering customer-focused solutions safely, on time, and within budget. From solution development through investment approval, design, construction, commissioning, and handover, our team members are focused on execution excellence that delivers value for our customers and our company.
- **Account Management:** The five region Bulk sales teams' mission is to drive profitable growth and revenue in each territory. Using the Messer Pro Sales Process, Account Managers (AMs) focus on bulk customers and related value-add equipment and services. AMs are required to have a deep understanding of the Messer Product and Service Offerings, industry trends, and specific territory dynamics, including the competitive landscape, with a strong passion to win.

#### Apply Today



#### Messer Americas

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